

## Technical Sales Representative

- Great Move - Global Parent Company
- Wear Parts and Ground Engaging Tools
- Perth based - WA/Pilbara/Kalgoorlie travel

Hardox Wearparts Centre Perth has an edge in the market with an enviable reputation for the quality of its products and services.

Our business is growing and an experienced sales representative is required to sell products and services to new target clients in the mining sector. Backed by SSAB, the producer of Hardox Wearplates, with ongoing investment in its people, this is a serious career move.

This new business development role will appeal to someone who is connected within the mining sector, ideally with experience selling products and services to key decision makers in operational mines in Western Australia. A relevant engineering or trade qualification with mechanical/design skills will be well regarded.

Duties will include research, networking and reviewing, clients and prospects products and usage. Once trained, you will form close relationships with people, source opportunities, present solutions and close sales in the WA region.

To be successful it is essential you are self-motivated, enthusiastic, determined, disciplined, a team player and you thrive on taking responsibility. You will require excellent verbal and written communications skills, along with a consultative influencing style.

A competitive salary package including vehicle will be negotiated dependent on experience.

If you meet the above criteria, always exceed customer expectations in a sales environment we want to hear from you now.

Please send your CV and Resume to [joseph.olsson@hardoxwearparts.com](mailto:joseph.olsson@hardoxwearparts.com)